

# 2012



*our business is your business*

**H**appy New Year! The management and staff of FHLBank Pittsburgh wish you a bright and prosperous 2012. This calendar marks many key dates we'll share together in the coming year. We hope you'll find it useful in your planning.

Thumbing through the pages, you'll see representations of many aspects of the Bank. In each facet of our work, we are keenly aware that our business is your business. Our goal is to serve you well each and every day in 2012.



*Woodrup Watson*

Pictured on Cover: Ann Killian, Community Investment; Susan Reed, Legal; Chris Jones, Finance; Lisa Constantine, Product Delivery; Somae Karan, Information Technology; Patty McCutcheon, Collateral Management; Rob Jesionowski, Capital Markets



Relationship Managers  
John Foff, Larry Swingle and  
Vince Moyer constantly look for  
ways to help members maximize  
the value of membership in  
the Bank.



# JANUARY

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

2 – New Year’s Day Observed - Bank Closed

16 – Martin Luther King Jr. Day - Bank Closed



Rep. Shelley Moore Capito and Andrew Vallandingham of First State Bank present Affordable Housing Program funds to The Healing Place in West Virginia.



# FEBRUARY

S	M	T	W	T	F	S
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			●	●		
19	20	21	22	23	24	25
	●					
26	27	28	29			

1 – BOB Round Opens

15 – 4th Quarter 2011 OCR Due

20 – Presidents Day - Bank Closed

22 – Year-end Earnings Release

23 – FHLBank System Operating Highlights Release

27 – Year-end Member Conference Call



The Product Delivery staff provides a central point of contact for many of the Bank's products including advances, safekeeping and wire transfers.

# MARCH



S	M	T	W	T	F	S
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	● ●	●	●			
18	19	20	21	22	23	24
				●		
25	26	27	28	29	30	31

5 – Updated MBC Available on Bank4Banks\*

15 – Year-end Credit Scorecard\*  
16 – Summary Annual Report Mailed

19 – 2011 10-K Filed\*  
19 – Member Educational Meeting, Pittsburgh  
20 – Member Educational Meeting, Harrisburg  
21 – Member Educational Meeting, Philadelphia  
29 – FHLBank System Combined Financials

\* Tentative date



Housing advocates from the Bank, Advisory Council, Board and local community gather for a housing roundtable with Rep. Chaka Fattah in Philadelphia.



# APRIL

S	M	T	W	T	F	S
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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

9 – MAV Annual Calculation  
 9 – Minimum Capital Stock Calculation

27 – 1st Quarter Earnings Release  
 27 – Affordable Housing Advisory Council Report Mailed

30 – FHLBank System Operating Highlights Release



CEO Winthrop Watson and Board Chairman Dennis Marlo share a moment between Board committee meetings.



# MAY

S	M	T	W	T	F	S
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13	14	15	16	17	18	19
20	21	22	23	24	25	26
		●	●	●		
27	28	29	30	31		

- 1 – 1st Quarter Member Call
- 9 – 1st Quarter 10-Q Filed\*
- 14 – FHLBank System Combined Financials
- 15 – 1st Quarter QCR Due
- 16-19 – PBA Convention, Scottsdale, AZ
- 17 – AHP Workshop (Webinar)
- 28 – Memorial Day - Bank Closed
- 29 – FHLBank Member Conference, Harrisburg
- 30 – FHLBank Member Conference, Scranton
- 31 – FHLBank Member Conference, Philadelphia

\* Tentative date



The Capital Markets staff ensures the availability of attractively priced funds so that members can borrow on a moment's notice.

# JUNE



S	M	T	W	T	F	S
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	●			●		
17	18	19	20	21	22	23
24	25	26	27	28	29	30

- 4 – Updated MBC Available on Bank4Banks\*
- 7 – FHLBank Member Conference, Pittsburgh
- TBA – FHLBank Member Conference, Roanoke, WV
- 8-10 – WVACB Convention, Glade Springs, WV
- 12 – AHP Workshop, Pittsburgh
- 14 – AHP Workshop, Philadelphia
- 15 – 1st Quarter Credit Scorecard\*
- 18 – AHP Workshop, Dover, DE
- 21 – AHP Workshop, Charleston, WV

\* Tentative date



Bank employees enjoy volunteering with Hosanna Industries to help rehab houses for families in need. We call it HomeWork.



# JULY

S	M	T	W	T	F	S
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29	30	31				

4 – Independence Day - Bank Closed

9 – AHP Funding Round Opens

30 – 2nd Quarter Earnings Release  
 31 – FHLBank System Operating Highlights Release



The Executive Committee understands that solid financial performance, conservative risk management and operational excellence are the key drivers of member value.



# AUGUST

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19	20	21	22	23	24	25
				●		
26	27	28	29	30	31	

2 – 2nd Quarter Member Conference Call

8 – 3rd Quarter 10-Q Filed\*

13 – FHLBank System Combined Financials  
 15 – 2nd Quarter OCR Due  
 17-20 – PACB Convention, Vail, CO

30 – AHP Funding Round Closes

\* Tentative date



Staff from Risk Management, Capital Markets and Member Services work to ensure operational excellence behind the scenes.

# SEPTEMBER

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16	●	18	19	20	21	22
23/30	24	25	26	27	28	29

- 3 – Labor Day - Bank Closed
- 4 – Updated MBC Available on Bank4Banks\*
- 6 – 2nd BOB Round Opens

17 – 2nd Quarter Credit Scorecard\*

\* Tentative date



The Browntown neighborhood of Wilmington becomes a Delaware Blueprint Community with support from Rep. John Carney, state Atty. Gen. Beau Biden and Fulton Bank.



# OCTOBER

S	M	T	W	T	F	S
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	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>
	●					
<b>14</b>	<b>15</b>	<b>16</b>	<b>17</b>	<b>18</b>	<b>19</b>	<b>20</b>
<b>21</b>	<b>22</b>	<b>23</b>	<b>24</b>	<b>25</b>	<b>26</b>	<b>27</b>
		●	●			
<b>28</b>	<b>29</b>	<b>30</b>	<b>31</b>			

- 1 – Member Educational Meeting, Harrisburg
- 2 – Member Educational Meeting, Philadelphia
- 5 – Member Educational Meeting, Pittsburgh

8 – Columbus Day - Bank Closed

15 – Board of Directors Elections Open\*

- 30 – 3rd Quarter Earnings Release
- 31 – FHLBank System Operating Highlights Release

\* Tentative date



Every day, members of the Management Committee seek new ways to increase efficiency, improve risk management and enhance customer service.

# NOVEMBER



S	M	T	W	T	F	S
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4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

2 – 3rd Quarter Member Conference Call

8 – 3rd Quarter 10-Q Filed\*

- 12 – Veterans Day - Bank Closed
- 13 – FHLBank System Combined Financials
- 15 – Annual Collateral Certification Report Due
- 15 – 3rd Quarter QCR Due
- 16 – Board of Directors Elections Close\*
- 20 – Board of Directors Election Results Announced\*
- 22 – Thanksgiving - Bank Closed

\* Tentative date



Collateral Management  
 Department staff work to ensure  
 the value of pledged  
 collateral, which protects all  
 Bank stockholders.



# DECEMBER

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	●					
16	17	18	19	20	21	22
23/30	24/31	25	26	27	28	29

3 – Updated MBC Available on Bank4Banks\*

14 – AHP Awards Announced

17 – 3rd Quarter Credit Scorecard\*

25 – Christmas Day - Bank Closed

\* Tentative date